SERVICE NAME	SERVICE DESCRIPTION (provide detailed service features)	Service Number (optional)	List COST Per Unit	Unit of Issue	Discount % off MSRP/List (2 decimals)	* DIR Customer Price EACH/Per Unit
	Layer 3 Communications Services					
Installation	Ex. Customized Installation Service of Firewall solution (SOW required)	L3SEC-INST	$8,000.00	Each	30.00%	$5,642.00
Training	Ex. Customized Security Training - Daily rate	L3SEC-TRAINING	$4,000.00	day	30.00%	$2,821.00
L3-EM-SEC-1	Annual Element Management for core security node. HIGH COMPLEXITY. Requires Managed Services SOW with a defined SLA. Per device, monthly.	L3-EM-SEC-1	$750.00	Per device, monthly	30.00%	$528.94
L3-EM-SEC-2	Annual Element Management for core security node. MEDIUM COMPLEXITY. Requires Managed Services SOW with a defined SLA. Per device, monthly.	L3-EM-SEC-2	$500.00	1	30.00%	$352.63
L3-EM-SEC-3	Annual Element Management for core security node. LOW COMPLEXITY. Requires Managed Services SOW with a defined SLA. Per device, monthly.	L3-EM-SEC-3	$250.00	1	30.00%	$176.31
L3-EM-SEC-APP-1	Annual Element Management for firewall rulebase management based on application identity. HIGH COMPLEXITY. Requires Managed Services SOW with a defined SLA. Per device, monthly.	L3-EM-SEC-APP-1	$100.00	1	30.00%	$70.53
L3-EM-SEC-APP-2	Annual Element Management for firewall rulebase management based on application identity. MEDIUM COMPLEXITY. Requires Managed Services SOW with a defined SLA. Per device, monthly.	L3-EM-SEC-APP-2	$75.00	1	30.00%	$52.89
L3-EM-SEC-APP-3	Annual Element Management for firewall rulebase management based on application identity. LOW COMPLEXITY. Requires Managed Services SOW with a defined SLA. Per device, monthly.	L3-EM-SEC-APP-3	$50.00	1	30.00%	$35.26
L3-EM-SEC-GP-1	Annual Element Management for firewall rulebase management based on client VPN configuration (e.g. Global Protect). HIGH COMPLEXITY. Requires Managed Services SOW with a defined SLA. Per device, monthly.	L3-EM-SEC-GP-1	$100.00	1	30.00%	$70.53

L3-EM-SEC-GP-2	Annual Element Management for firewall rulebase management based on client VPN configuration (e.g. Global Protect). MEDIUM COMPLEXITY. Requires Managed Services SOW with a defined SLA. Per device, monthly.	L3-EM-SEC-GP-2	$75.00	1	30.00%	$52.89
L3-EM-SEC-GP-3	Annual Element Management for firewall rulebase management based on client VPN configuration (e.g. Global Protect). LOW COMPLEXITY. Requires Managed Services SOW with a defined SLA.	L3-EM-SEC-GP-3	$50.00	1	30.00%	$35.26
L3-EM-SEC-TP-1	Annual Element Management for firewall rulebase management based on threat prevention. HIGH COMPLEXITY. Requires Managed Services SOW with a defined SLA. Per device, monthly.	L3-EM-SEC-TP-1	$100.00	1	30.00%	$70.53
L3-EM-SEC-TP-2	Annual Element Management for firewall rulebase management based on threat prevention. MEDIUM COMPLEXITY. Requires Managed Services SOW with a defined SLA. Per device, monthly.	L3-EM-SEC-TP-2	$75.00	1	30.00%	$52.89
L3-EM-SEC-TP-3	Annual Element Management for firewall rulebase management based on threat prevention. LOW COMPLEXITY. Requires Managed Services SOW with a defined SLA. Per device, monthly.	L3-EM-SEC-TP-3	$50.00	1	30.00%	$35.26
L3-EM-SEC-URL-1	Annual Element Management for firewall rulebase management on URL category. HIGH COMPLEXITY. Requires Managed Services SOW with a defined SLA. Per device, monthly.	L3-EM-SEC-URL-1	$100.00	1	30.00%	$70.53
L3-EM-SEC-URL-2	Annual Element Management for firewall rulebase management on URL category. MEDIUM COMPLEXITY. Requires Managed Services SOW with a defined SLA. Per device, monthly.	L3-EM-SEC-URL-2	$75.00	1	30.00%	$52.89
L3-EM-SEC-URL-3	Annual Element Management for firewall rulebase management on URL category. LOW COMPLEXITY. Requires Managed Services SOW with a defined SLA. Per device, monthly.	L3-EM-SEC-URL-3	$50.00	1	30.00%	$35.26
L3-EM-SEC-WF-1	Annual Element Management for firewall rulebase management based on attachment sandboxing (e.g. Wildfire). HIGH COMPLEXITY. Requires Managed Services SOW with a defined SLA. Per device, monthly.	L3-EM-SEC-WF-1	$100.00	1	30.00%	$70.53

L3-EM-SEC-WF-2	Annual Element Management for firewall rulebase management based on attachment sandboxing (e.g. Wildfire). MEDIUM COMPLEXITY. Requires Managed Services SOW with a defined SLA. Per device, monthly.	L3-EM-SEC-WF-2	$75.00	1	30.00%	$52.89
L3-EM-SEC-WF-3	Annual Element Management for firewall rulebase management based on attachment sandboxing (e.g. Wildfire). LOW COMPLEXITY. Requires Managed Services SOW with a defined SLA. Per device, monthly.	L3-EM-SEC-WF-3	$50.00	1	30.00%	$35.26
L3-IAAS-CUSTOM	Layer 3 Communications provided custom IaaS Solution. Requires Managed Services SOW with a defined SLA and datacenter preference. Per device, monthly.	L3-IAAS-CUSTOM	$1,000.00	1	30.00%	$705.25
L3-IaaS-SETUP	Layer 3 Communications setup costs for IaaS services. Requirements are based off Managed Services SOW. 1 day. (SOW required)	L3-IaaS-SETUP	$3,570.00		30.00%	$2,517.74
L3-PEN-TEST	Layer 3 Communications penetration testing for workstations, servers, core devices, and security devices. 1 week. Requires SOW with a defined SLA.	L3-PEN-TEST	$15,400.00	1	30.00%	$10,860.85
L3-SEC-CONSULTING SERVICES	Custom Security Consulting Services. 1 day Statement of work required	L3-SEC-CONSULTING S	$3,570.00	1	30.00%	$2,517.74
L3-SEC-DESIGN	Security-Design - Includes design documentation suitable for product installation. 1 day. (SOW required)	L3-SEC-DESIGN	$3,570.00	1	30.00%	$2,517.74
L3-SEC-INST	Security-Installation - Includes staging, physical installation, patching and testing per design documents. 1 day (SOW required)	L3-SEC-INST	$3,570.00	1	30.00%	$2,517.74
L3-VUL-ONETIME	One time network vulnerabilty analysis. Per system. (SOW required).	L3-VUL-ONETIME	$50.00	1	30.00%	$35.26
L3-VUL-QUARTERLY	Layer 3 Communications Vulnerability Assessments - Quarterly. Per system. (SOW required).	L3-VUL-QUARTERLY	$12.00	1	30.00%	$8.46
L3-MON-AR	Layer 3 Communications Automated Reporting for network node. Requires Managed Services SOW with a defined SLA and existing Layer 3 Communications support contract for monitored device. Per device, monthly.	L3-MON-AR	$15.00	1	30.00%	$10.58
L3-MON-IR	Layer 3 Communications Incident Response for network node. Requires Managed Services SOW with a defined SLA. Per device, monthly.	L3-MON-IR	$45.00	1	30.00%	$31.74

L3-MON-IR-DDoS	Layer 3 Communications DDoS and flow monitoring with incident response for network node. Includes 90 days flow data storage, dashboards and reporting. Requires Managed Services SOW with a defined SLA. Per device, monthly.	L3-MON-IR-DDoS	$750.00	1	30.00%	$528.94
L3-MON-SEC-TIF	Layer 3 Communications Threat Intelligence Feed. Includes access to Layer 3 Communications Threat Intelligence Portal, Rogue Gallery, Dynamic Block List, Dynamic Benign List, Threat Map, and IP Address Query. Requires customer share critical IPS hits with Layer 3 Communications. Per month.	L3-MON-SEC-TIF	$225.00	1	30.00%	$158.68
L3-MON-SEC-FLOW	Layer 3 Communications 1G Network Security Flow Monitor. Provides enhanced SIEM visibility by leveraging flow data to gain additional insight in to DNS, SMB and other traffic type. It also helps identify vulnerable software and lateral movement as well as assess the scope of a Malware attack and verify containment. Requires Managed Services SOW with a defined SLA. Per month.	L3-MON-SEC-FLOW	$1,400.00	1	30.00%	$987.35
L3-EM-AV	Layer 3 Communications Element Management for Anti-Virus for Server node. Requires Managed Services SOW with a defined SLA. Per device, monthly.	L3-EM-AV	$1.00	1	30.00%	$0.71
L3-EM-EP	Layer 3 Communications Element Management for Advanced Endpoint Protection. Requires Managed Services SOW with a defined SLA, Per device, monthly.	L3-EM-EP	$1.25	1	30.00%	$0.88
L3-EM-MAIL	Layer 3 Communications Element Managed Service for FortiMail (per mailbox). Requires Managed Services SOW with a defined SLA and corresponding L3-EM-SEC SKU with Layer 3 Communications FortiMail support contract for the FortiMail physical appliance or virtual instance. Per mailbox, monthly.	L3-EM-MAIL	$1.00	1	30.00%	$0.71

L3-EM-NAC	Layer 3 Communications Element Managed Service for FortiNAC (per concurrent endpoint). Requires Managed Services SOW with a defined SLA and corresponding L3-EM-SEC SKU with Layer 3 Communications FortiNAC support contract for the FortiNAC physical appliance or virtual instance. Per device, monthly	L3-EM-NAC	$1.50	1	30.00%	$1.06
L3-E3-200P	Layer 3 Communications E3 Sensor with built-in PoE and cooling, requires PoE (IEEE 802.3af – 15.4W) 10/100/1000 ethernet connectivity, 1000Mbps. Per device, monthly. Minimum qty - 5	L3-E3-200P	$75.00	1	30.00%	$52.89
L3-E3-CLD	Layer 3 Communications Hosted Virtual E3 Sensor. Per device, monthly.	L3-E3-CLD	$85.00	1	30.00%	$59.95
L3-E3-SW	Layer 3 Communications Virtual E3 Sensor deployment - Hypervisor or cloud platform must support Ubuntu OVA/AMI. Per device, monthly.	L3-E3-SW	$35.00	1	30.00%	$24.68
L3-E3-MON	Layer 3 Communications E3 Sensor monitoring, WLAN Authentication; DNS resolution, DHCP Response; SSID visibility; and multicast group validation (wired only). Requires Managed Services SOW with a defined SLA and QTY must match total E3's in service. Per device, monthly.	L3-E3-MON	$15.00	1	30.00%	$10.58
L3-CLD-VEA-AG	Layer 3 Communications Backup Server Physical Agent for Microsoft or Linux Subscription. Per Server or workstation instance, includes entitlement to backup agent. Requires customer have on-premise entitlement and Managed Services SOW with a defined SLA. Per device, monthly.	L3-CLD-VEA-AG	$12.60	1	30.00%	$8.89
L3-CLD-VEA-AS	Layer 3 Communications virtual backup Subscription. Per VM instance, includes entitlement for 1 virtual instance.. Requires Managed Services SOW with a defined SLA. Per device, monthly.	L3-CLD-VEA-AS	$15.40	1	30.00%	$10.86

L3-CLD-VEA-CC	Layer 3 Communications cloud replication Subscription. Per VM, physical server instance, or replica VM; includes entitlement to Layer 3 Communication DR Portal and replication licenses to Layer 3 Communications cloud storage. Requires customer have on-premise backup entitlement, additional SKUs for CLD storage, bandwidth, and compute (if necessary), and Managed Services SOW with a defined SLA. Per device, monthly.	L3-CLD-VEA-CC	$14.00	1	30.00%	$9.87
L3-EM-BU	Layer 3 Communications Managed backup service for a Virtual Machine. Includes virtual or physical agent license for a single instance and cloud replication license. Requires customer on-premise or Layer 3 Communications IaaS hardware for local backups and L3-CLD storage and bandwidth SKUs for cloud backups. If DRaaS is required, include appropriate L3-CLD-DR compute and CLD-FW SKUs. Requires Managed Services SOW with a defined SLA. Per device, monthly.	L3-EM-BU	$45.00	1	30.00%	$31.74
L3-EM-BU-REP	Layer 3 Communications Managed Backup Replication Service for a Virtual Machine for DRaaS instances. Includes cloud replication license. Requires customer to have existing local backup licensing and local repository for all protected VM's as well as appropriate L3-CLD compute, storage, bandwidth and FW SKUs for DRaaS. Requires Managed Services SOW with a defined SLA. Per device, monthly.	L3-EM-BU-REP	$25.00	1	30.00%	$17.63
L3-SIEM-EPS	Layer 3 Communications SIEM monitoring, log collection, correlation, and reporting. Please add applicable L3-CLD-XL; L3-CLD-SSD, and L3-CLD-ARC based on EPS and log file retention. If full text search is required then add 2 - L3-CLD-XL and double required storage. Requires Managed Services SOW with a defined SLA. Per EPS, monthly.	L3-SIEM-EPS	$25.00	1	30.00%	$17.63
L3-SIEM-SOFTWARE	Layer 3 Communications provided SIEM software license deployed on-site. Requires Managed Services SOW with a defined SLA. Per node, Monthly	L3-SIEM-SOFTWARE	$3,750.00	1	30.00%	$2,644.69

L3-SIEM-MAINTENANCE	Layer 3 Communications provided monthly maintenance for SIEM software deployed on-site. Requires Managed Services SOW with a defined SLA. Per node, Monthly.	L3-SIEM-MAINTENANC	$375.00	1	30.00%	$264.47
L3-SIEM-CPE	Layer 3 Communications One-time customer onsite SIEM collector. Requires Managed Services SOW with a defined SLA.	L3-SIEM-CPE	$4,000.00	1	30.00%	$2,821.00
L3-SIEM-Onboarding	Layer 3 Communications One-time Onboarding services fee for custom install and tuning of monitored nodes. Requires Managed Services SOW with a defined SLA. 1 day. (SOW required)	L3-SIEM-Onboarding	$3,750.00	1	30.00%	$2,644.69
SOAR-BASE	Layer 3 Communications SOAR Base platform access license.	SOAR-BASE	$17,500.00	1	30.00%	$12,341.88
SOAR-STORY	Layer 3 Communications SOAR Story license for security playbook to provide orchestration and automation workflows.	SOAR-STORY	$15,000.00	1	30.00%	$10,578.75
L3-CLD-S	Layer 3 Communications Cloud delivered compute Virtual Machine allocation in a virtual private cloud. Includes 1 x 2.5GHz Intel Processor and 2GB of RAM. Requires Managed Services SOW with a defined SLA and datacenter preference. Per instance, monthly.	L3-CLD-S	$19.68	1	30.00%	$13.88
L3-CLD-M	Layer 3 Communications Cloud delivered compute Virtual Machine allocation in a virtual private cloud. Includes 1 x 2.5GHz Intel Processor and 4GB of RAM. Requires Managed Services SOW with a defined SLA and datacenter preference. Per instance, monthly.	L3-CLD-M	$39.36	1	30.00%	$27.76
L3-CLD-L	Layer 3 Communications Cloud delivered compute Virtual Machine allocation in a virtual private cloud. Includes 2 x 2.5GHz Intel Processor and 8GB of RAM. Requires Managed Services SOW with a defined SLA and datacenter preference. Per instance, monthly.	L3-CLD-L	$78.71	1	30.00%	$55.51
L3-CLD-XL	Layer 3 Communications Cloud delivered compute Virtual Machine allocation in a virtual private cloud. Includes 4 x 2.5GHz Intel Processor and 16GB of RAM. Requires Managed Services SOW with a defined SLA and datacenter preference. Per instance, monthly.	L3-CLD-XL	$157.42	1	30.00%	$111.02

L3-CLD-XXL	Layer 3 Communications Cloud delivered compute Virtual Machine allocation in a virtual private cloud. Includes 8 x 2.5GHz Intel Processor and 32GB of RAM. Requires Managed Services SOW with a defined SLA and datacenter preference. Per instance, monthly.	L3-CLD-XXL	$314.85	1	30.00%	$222.04
L3-CLD-XXXL	Layer 3 Communications Cloud delivered compute Virtual Machine allocation in a virtual private cloud. Includes 16 x 2.5GHz Intel Processor and 64GB of RAM. Requires Managed Services SOW with a defined SLA and datacenter preference. Per instance, monthly.	L3-CLD-XXXL	$629.69	1	30.00%	$444.09
L3-CLD-DR-S	Layer 3 Communications Cloud delivered compute Disaster Recovery Virtual Machine allocation in a virtual private cloud. Includes 1 x 2.5GHz Intel Processor and 2GB of RAM. Requires Managed Services SOW with a defined SLA and datacenter preference. Per instance, monthly.	L3-CLD-DR-S	$12.79	1	30.00%	$9.02
L3-CLD-DR-M	Layer 3 Communications Cloud delivered compute Disaster Recovery Virtual Machine allocation in a virtual private cloud. Includes 1 x 2.5GHz Intel Processor and 4GB of RAM. Requires Managed Services SOW with a defined SLA and datacenter preference. Per instance, monthly.	L3-CLD-DR-M	$25.58	1	30.00%	$18.04
L3-CLD-DR-L	Layer 3 Communications Cloud delivered compute Disaster Recovery Virtual Machine allocation in a virtual private cloud. Includes 2 x 2.5GHz Intel Processor and 8GB of RAM. Requires Managed Services SOW with a defined SLA and datacenter preference. Per instance, monthly.	L3-CLD-DR-L	$51.16	1	30.00%	$36.08
L3-CLD-DR-XL	Layer 3 Communications Cloud delivered compute Disaster Recovery Virtual Machine allocation in a virtual private cloud. Includes 4 x 2.5GHz Intel Processor and 16GB of RAM. Requires Managed Services SOW with a defined SLA and datacenter preference. Per instance, monthly.	L3-CLD-DR-XL	$102.32	1	30.00%	$72.16

L3-CLD-DR-XXL	Layer 3 Communications Cloud delivered compute Disaster Recovery Virtual Machine allocation in a virtual private cloud. Includes 8 x 2.5GHz Intel Processor and 32GB of RAM. Requires Managed Services SOW with a defined SLA and datacenter preference. Per instance, monthly.	L3-CLD-DR-XXL	$204.65	1	30.00%	$144.33
L3-CLD-DR-XXXL	Layer 3 Communications Cloud delivered compute Disaster Recovery Virtual Machine allocation in a virtual private cloud. Includes 16 x 2.5GHz Intel Processor and 64GB of RAM. Requires Managed Services SOW with a defined SLA and datacenter preference. Per instance, monthly.	L3-CLD-DR-XXXL	$409.30	1	30.00%	$288.66
L3-CLD-SSD	Layer 3 Communications Cloud delivered high performance SSD storage - 1TB. Requires Managed Services SOW with a defined SLA and datacenter preference. Per TB, monthly.	L3-CLD-SSD	$157.30	1	30.00%	$110.94
L3-CLD-IMB	Layer 3 Communications Cloud delivered performance immutable backup storage - 1TB. Requires Managed Services SOW with a defined SLA and datacenter preference. Per TB, monthly.	L3-CLD-IMB	$157.30	1	30.00%	$110.94
L3-CLD-HYB	Layer 3 Communications Cloud delivered performance SSD accelerated storage - 1TB. Requires Managed Services SOW with a defined SLA and datacenter preference. Per TB, monthly.	L3-CLD-HYB	$84.70	1	30.00%	$59.73
L3-CLD-HDD	Layer 3 Communications Cloud delivered performance HDD - 1TB. Requires Managed Services SOW with a defined SLA and datacenter preference. Per TB, monthly.	L3-CLD-HDD	$60.50	1	30.00%	$42.67
L3-CLD-ARC	Layer 3 Communications Cloud delivered HDD - 1TB. Requires Managed Services SOW with a defined SLA and datacenter preference. Per TB, monthly.	L3-CLD-ARC	$40.18	1	30.00%	$28.33
L3-CLD-DIA	Layer 3 Communications Cloud delivered direct internet access - 1Mb. DIA services are delivered through multiple Tier 1 internet providers. Requires Managed Services SOW with a defined SLA and datacenter preference. Per Mb, monthly.	L3-CLD-DIA	$6.00	1	30.00%	$4.23

| L3-CLD-DIA-DDOS | Layer 3 Communications Cloud delivered direct internet access - 1Mb with DDoS Protection. DIA services are delivered through multiple Tier 1 internet providers. Requires Managed Services SOW with a defined SLA and datacenter preference. Per Mb, monthly. | L3-CLD-DIA-DDOS | $8.40 | 1 | 30.00% | $5.92 |